

Certifications for Microsoft Gold Certified Partners

CATEGORY									
	Business Intelligence	Collaborative Solutions	E-Commerce	Enterprise Systems	Hosting & Application Services	Learning Solutions	Security Solutions	Software Products	Support Services
REQUIRED CERTIFICATIONS	Two or more MCDBAs (one mandatory), MCSEs*, or MCSDs	Four or more MCSDs or MCSEs*	Four or more MCSEs* or MCSDs	Five or more MCSEs*	Skills Competency Assessment and a Certification Readiness Benchmarking Survey used to host that particular service/solution; followed by an on-site assessment and evaluation for proven service quality.	Among other requirements: inclusion in the 2001-2002 Microsoft Certified Technical Education Center (Microsoft CTEC) Program; at least two MCSEs*, MCSDs or MCDBAs; a Microsoft Solutions Framework (MSF) Trainer on staff; submitted case studies.	Four or more MCSEs* or MCSDs, at least two that are MCSEs*.	A software product that passes one of the qualifying Certified Partner Product tests. For qualifying tests visit http://www.microsoft.com/partner/ .	Greater of 10% of full-time employees or ten MCSEs* supporting Business Support Products. (further staff certification requirements required at the three and six month program membership mark)
Requirements may vary by country/region. Some Gold categories must report at least three verifiable customer references representing successful deployment in the category for which they are applying. Specific requirements vary by category.									
* In 2002, all MCSEs must be MCSE on Windows 2000									



Call us today to learn more about our experience and how we can work with you to make the most of your technology.

Keep your technology working for you...



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Partner



We're the bridge between technology and business.

Just as Microsoft invests in its products to make them more reliable and scalable for businesses, it also ensures that the best partners in the industry are prepared to deliver the technology solutions businesses need most.

As a Microsoft Gold Certified Partner, we are among the elite of Microsoft's business partners, earning their highest endorsement. We have the knowledge, skills and commitment to help you implement technology solutions that match your exact business needs. We'll help you turn powerful technology into a competitive advantage, giving you superior results.

Technology is the foundation of many of today's vital business functions. It assists you with employee communication and collaboration, it aids your partnerships with other businesses and it helps you reach out to your customers. But technology evolves and changes quickly, challenging even the most astute business to retain the right IT staff, with the right skill set.

Choose one of the best technology partners in the industry.

As a Microsoft Gold Certified Partner, we have passed the highest level of requirements from Microsoft. The Gold designation means we have demonstrated the most robust, efficient and scalable implementations of Microsoft technologies where the focus is typically on one or more solution specialties.

When your technology needs arise, we know that finding the right expertise can be a real challenge. You may ask yourself the following questions:

- Is my internal IT department strictly accountable to a budget and timeline?
- If I hire people for new IT projects, will I need these people after the project is complete?
- Will my IT staff need to be trained in order to complete the next IT project? How much will that cost me in time and dollars?
- Has reliability and compatibility been an issue in my past customized application projects?

Answering yes to any of these questions may be a flag to outsource your next IT project to a Certified Partner.

Get your solution from a Microsoft Gold Certified Partner.

We share the risk with you, from budget accountability to project completion timelines. We're only on your team when you need us, so you don't have to pay a full-time employee salary over the long term. We have proven experience on the latest technologies when we walk through your door, so we don't need to "learn on the job"— which minimizes your time to market and maximizes your ROI in Microsoft technology.

As a Microsoft Gold Certified Partner, we have a track record of success in providing advanced solutions, backed by customer references. In addition, any Microsoft Certified applications have passed rigorous compatibility and reliability tests to ensure they meet the highest performance standards and are proven in a real-world environment.

Rely on a Microsoft Gold Certified Partner to help you with many of your business technology needs.

We can help you:

- Integrate with business partners, deploying buy-side, B2B supplier enablement, B2B exchanges, and more.
- Connect with customers through e-commerce or e-CRM systems.
- Empower your employees with mobile communication and project collaboration capabilities, corporate portals, and more.
- Provide secure online financial services.
- Develop m-business.
- Build an e-business infrastructure from systems architecture to deployment to management.
- Secure your business solutions and IT infrastructure utilizing the latest Microsoft technology and techniques.

Contact us today to get a complete description of our offerings, and to learn more about how we can help you implement your next project.

Make the most of working with a Microsoft Gold Certified Partner.

You can rely on us as an 'advisor' or 'implementer' on your projects — to augment your existing IT staff with specific skills to implement changes and new solutions. With our know-how on Microsoft technologies we can train your staff on proven project deployment processes. Your staff gains valuable new knowledge and expertise.

A Microsoft Gold Certified Partner must have Microsoft certification of its people and products to maintain membership.

A Microsoft Gold Certified Partner has notable expertise in one or several tracks, including:

- Microsoft Gold Certified Partner for Business Intelligence
- Microsoft Gold Certified Partner for Collaborative Solutions
- Microsoft Gold Certified Partner for E-Commerce Solutions
- Microsoft Gold Certified Partner for Enterprise Systems
- Microsoft Gold Certified Partner for Hosting & Application Services
- Microsoft Gold Certified Partner for Learning Solutions
- Microsoft Gold Certified Partner for Security Solutions
- Microsoft Gold Certified Partner for Software Products
- Microsoft Gold Certified Partner for Support Services

To maintain membership, Microsoft Gold Certified Partners must meet the highest level of certification of its people or products along with either an on-site assessment or proven expertise through previous customer experience. See the back page for a list of required certifications for Microsoft Gold Certified Partners.

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Microsoft Gold Certified Partners are backed, trained and supported by Microsoft. They can address your business requirements because they receive focused technical benefits such as:

- Exclusive technical support
- Advanced product and solution training opportunities
- Pre-releases of Microsoft business products
- Monthly updates on new products and solutions